# Factors Influencing Rote Learner's Intention to Use WBL: Developing Country Study

Watcharawalee Lertlum and Borworn Papasratorn

Abstract— Previous researches found that conventional WBL is effective for meaningful learner, because rote learner learn by repeating without thinking or trying to understand. It is impossible to have full benefit from conventional WBL. Understanding of rote learner's intention and what influences it becomes important. Poorly designed user interface will discourage rote learner's cultivation and intention to use WBL. Thus, user interface design is an important factor especially when WBL is used as comprehensive replacement of conventional teaching. This research proposes the influencing factors that can enhance learner's intention to use the system. The enhanced TAM is used for evaluating the proposed factors. The research result points out that factors influencing rote learner's intention are Perceived Usefulness of Homepage Content Structure, Perceived User Friendly Interface, Perceived Hedonic Component, and Perceived (homepage) Visual Attractiveness.

**Keywords**—Web-Based learning, Electronic learning, Intention to use, Rote learner, Influencing

# I. INTRODUCTION

NOWADAYS the volume of Web-based learning (WBL) has increased significantly in World Wide Web and opened up a whole new chapter in education.

WBL can create new leaning environment and change learning and teaching style [1]. Learning by WBL does not only use the web as a domain for learning, but also enable learner in one place to learn from instructor from another place [2], [3]. Moreover, WBL draws learner attention to topics that they like and concern. Basically, it draws learner attention to relevant information and understands it. Thus, when asked learner to perception and recall the learning material, meaningful learner can define, explain, and comprehend almost all of the important terms and facts in the lesson and can also use the subject matter to solve problems by generating many possible solutions. By contrast, rote learner is learning things by repeating them without thinking about them or trying to understand them. Consequently, understanding what influences rote learner's intention to use WBL becomes increasingly important because it is not effective to apply conventional WBL for rote learner.

Beside rote learning style, learner in developing countries also depends too much on the teacher as the complete source

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of knowledge [4]. The use of WBL as a comprehensive replacement has significant effect on believes, learning behavior, and relationships between learner and teachers. Accordingly, it is imperative to influence rote learners to aware, accept, and attend to WBL.

The strategic acceptation of WBL in learning environment indicates the degree and the frequency of its use. In another word, the more student use WBL the more we can change their attitude and behaviors and enable them to learn more and learn by themselves.

Previous research showed that if universities desire to influence learner to increase participation in their WBL, they should try to understand learner's need, and must consider about learner's acceptance or satisfaction [5], [6]. Furthermore, many researches (for example: [7], [8]) have been published on how to influence learner to attend and intend to learn by WBL system. However, no one purpose about what influences rote learner's intention to use WBL.

#### II. RESEARCH MODEL AND METHODOLOGY

The purpose of this research is to examine factors affecting rote learner perception of WBL system. The Technology Acceptance Model (TAM) [9] is one of the most accepted theories for explaining the assimilation of technologies. Previous researches confirmed that TAM could be used for evaluating user's acceptance in technology [10], [11]. Nevertheless, we made an argument that rote learner need to have perception on the following factors:

# A. Perceived Usefulness of Homepage Content Structure (PUHCS)

If learners thought that online classes provide them with more advantageous skills for their careers, Perceived Usefulness of Homepage Content Structure (PUHCS) of WBL would influence their decision to take online classes. Previous researched confirmed that if learner feels that WBL is useful, it should be possible to perceive the usefulness as an important factor in influencing learner's intention to use WBL [7], [12], [13].

# B. Perceived User Friendly Interface (PUFI)

Perceived User Friendly Interface (PUFI) refers to Perceive Ease of Use that was purposed by Davis [9]. Learner will perceive PUFI of WBL if it easy to use and navigate. In order to provide ease of use WBL needs to be clear and quick for learner who is not interested in drill down to access further information and system.

#### C. Perceived Hedonic Component (PHC)

Previous researches (for example, [14], [15]) suggested the use of hedonic components to influence user. Moreover, Van der Heijden also confirmed that "The hedonic nature of an information system is an important boundary condition to the validity of the technology" [16]. PHC are the issues of involvement, entertainment, and emotion that can influence learner to enjoy and concentrate to learn. Hedonic can hold the learner's intention via interactive features. It also influences learners to discover knowledge at their own pace and in their own way [17]. The elements that should be provided to influence individual learner in classroom are challenge, curiosity, control, and fantasy [18], [19].

# D. Perceived (homepage) Visual Attractiveness (PVA)

Recent researches (for example: [15], [16], [20], [21]) found that good web page designed will make learner to attend WBL. It also increases learner's intention to learn. Perceived Visual Attractiveness (PVA) enhances user perceptions of interface and includes adjectives describing features of novelty and modern, inventive, impressive, appealing, and aesthetic.

Beyond that, we detected sub-factors of each four factors. The critical PUHCS sub-factors accuracy, easy to understand, simple, and usefulness. Three sub-factors of PUFI are easy to navigate, clear, and quickly. The considered sub-factors of PHC are challenge, fantasy, and curiosity. Novelty and modern, inventive, impressive, appealing, aesthetic are critical to PVA.

The proposed model for influencing rote learner's intention to use WBL is shown in Figure 1. Table 1 gives detailed description on each factor. Accordingly, we establish the hypotheses as appeared in table 2.

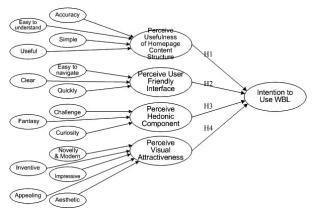


Fig. 1 The enhanced TAM Model for influencing rote learner's intention to adopt WBL

# III. EVALUATION

The evaluation of the proposed model was carried out using both quantitative and qualitative measures. The quantitative data were gathered through learner's questionnaire. The qualitative data were gathered through observations and 10-15 minutes focused interviews. The hypotheses were tested at the individual level of analysis.

TABLE I RESEARCH CONSTRUCTS

Factor	Definition	Tools
Perceived Usefulness	Learners perceive that	- Accuracy
of Homepage Content	using WBL is benefit and	- Easy to
Structure (PUHCS)	would enhance their	understand
	learning effectiveness.	- Simple
		- Usefulness
Perceived User	Learners perceive that	- Easy to navigate
Friendly Interface	using WBL makes it easy	- Clear
(PUFI)	to do their learning.	- Quickly
Perceived Hedonic	Learners perceive that they	- Challenge
Component (PHC)	have fun during learning	- Fantasy
	by WBL system and the	- Curiosity
	web components	
	encouraged and influenced	
	them to become more	
	interested in learning.	
Perceived Visual	Learners perceive that	- Novelty and
Attractiveness (PVA)	homepage is pleasing and	modern
	can influence them to	- Inventive
	become more interested in	- Impressive
	using WBL.	- Appealing
		- Aesthetic

#### TABLE II HYPO THESES

Hypotheses	Description		
H1	Perceived Usefulness of Homepage Content		
	Structure has a positive effect on rote student's		
	intention to use WBL		
H2	Perceived User Friendly Interface use has a positive		
	effect on rote student's intention to use WBL		
Н3	Perceived ease of use has a positive effect on rote		
	student's intention to take online classes.		
H4	Perceived visual attractiveness has a positive effect		
	on rote student's intention to take online classes.		

# A. Sample

Samples are 252 learners enrolled in university programs in five urban private and public universities. 43.7% of the samples were woman. The mean age of the respondents was 23 years with a standard deviation of 3.49 years. Most of the samples were IT-Literate Users.

# B. Instrument development

Questionnaire used in the research were adapted from previous studies. PUHCS and PUFI were adapted from Davis' TAM model [9]. The measure of hedonic component was adapted from Malone, T. and M. Lepper [18] and Childers, Terry et al. [15]. The items used to measure homepage visual attractiveness were adapted from Fogg B.J [21] and Nelson J., [22]. A list of the items is provided in the appendix. The questionnaire consisted of six sections (details about personal information, PUHCS, PUFI, PHC, PVA, and overall reaction to the WBL system). Each item is rated on a scale of 1 to 5 (Strongly Disagree to Neutral to Strongly Agree).

Reliability of the items was evaluated using Cronbach's alpha. The reliability coefficient for all scales, which was higher than the acceptable reliability level of 0.7 for this kind of study, is 0.922 indicating that the question is fairly easy and thus 99.2% of the samples scored it.

TABLE III RELIABILITY OF MEASURES

Factors	Items	Mean	S.D.	Cronbach's	S.D. item alpha
				alpha	(Variance extracted)
Perceived Usefulness of Homepage Content Structure (PUHCS)	PUHCS1	3.68	0.94	0.752	0.756
	PUHCS2	3.11	0.97		
	PUHCS3	3.19	1.03		
	PUHCS4	3.97	1.11		
	PUHCS5	2.97	0.85		
	PUHCS6	3.96	1.05		
	PUHCS7 (Removed)	4.26	3.21		
Perceived User Friendly Interface (PUFI)	PUFI1	3.59	0.92	0.699	0.702
	PUFI2	3.85	0.93		
	PUFI3	4.33	0.97		
	PUFI4	4.23	1.01		
	PUFI5	2.98	0.99		
Perceived Hedonic Component (PHC)	PHC1	3.19	0.94	0.849	0.843
	PHC2	3.29	1.08		
	PHC3	3.58	1.03		
	PHC4	3.6	0.99		
Perceived Visual Attractiveness (PVA)	PVA1	3.98	0.95	0.885	0.886
	PVA2	3.84	0.95		
	PVA3	3.88	0.99		
	PVA4	3.64	1.02		
	PVA5	3.87	1.01		
Intention to Use WBL System (IUWBL)	IUWBL1	3.5	0.96	0.716	0.716
	IUWBL2	3.44	0.92		
	IUWBL3	3.82	0.97		
	IUWBL4	3.95	0.98		

Number of samples=252, Number of items=24, All Scales Alpha=0.922, All Scales Standardized item alpha=0.922

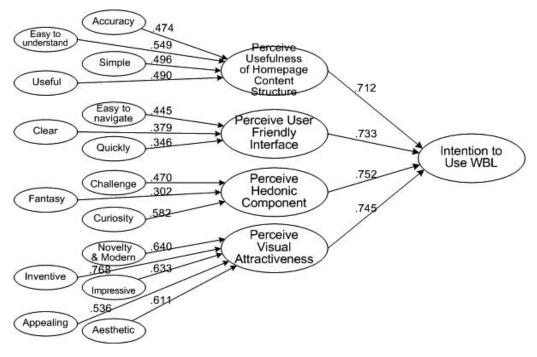


Fig. 2 Model testing result

The high Cronbach's alpha values for PUHCS (8 items,  $\alpha$ =0.814), PUFI (6 items,  $\alpha$ =0.764), PHC (5 tems,  $\alpha$ =0.847), and PVA (6 items,  $\alpha$ =0.9) mean that the measurements of these variable are reliable, valid, and acceptable. Data analysis was performed by SPSS Version 11.5 correlation analysis as shown in Table 3. The model testing result is shown in Figure 2. Each arrow in the diagram represents a statistically significant relationship between variables. All hypotheses were generally supported.

#### IV. ANALYSIS AND DISCUSSION

The results of this research clearly point out that the factors influencing rote learner's intention to use WBL include Perceived Hedonic Component (PHC) as a critical success factor, Perceived Visual Attractiveness (PVA), Perceived User Friendly Interface (PUFI), and Perceived Usefulness of Homepage Content Structure (PUHCS). In other words, rote learner perceives that the construction (PHC, PVA, and PUFI) and the content (PUHCS) of WBL homepage have affected their intention to use WBL system. For a successful WBL adoption, WBL system should actively pursue various ways to make learner feel that using WBL system is hedonic, attractive, easy to use and useful.

Elements that highly influenced rote learner's decision to continue using the WBL system are as follows:

- Learner will fun during learning with new knowledge and experience, achievable the goal, audio and visual effects, emotionally appealing, and humor.
- Features that could make the site easy to use are picture, wording, instructions, and style.
- Features that could influence learner to make decision to continue using the WBL system are useful contents, online assignments, online discussions, online teaching, and online tutorials.

The essential ingredients of WBL homepage for rote learner in developing country are shown in Figure 3. The interface is based on empirical ideas of the rote learner's intention to adopt WBL model. We emphasize the use of all four factors in designing web page to increase a learner's intention to use WBL. Rote learners will be influenced by contents, graphic design, and layout. They can also interact with WBL through various actions, for example, online discussions by way of chat room, online teaching with VDO conference and VDO streaming, and online tutorials via instant messaging. Table 4 shows the guideline to enhance intention to use WBL.

# V. LIMITATION

Samples of this research were composed of urban learners. Most of urban learners are IT-literate user, frequently use, and have easy to access WWW. Thus, it might limit the generalizability of the results. However, this study is the pilot of a larger scale study of not yet e-learning ready country. The next phase of data collection will gather from learners who are novice user and do not have easy access to WWW.



Fig. 3 An example WBL homepage

#### TABLE IV GUIDE TO ENHANCE INTENTION TO USE WBL

Factors	Items	Mean
Perceived	Accuracy	Make it easy to verify the accuracy of
Usefulness of		the information on site and clarify the
Homepage		site's purpose
Content	Easy to	Show examples of learning content
Structure	understand	
	Simple	Ease to read the contents
	Usefulness	Offer easy or news access to recent
		homepage features.
Perceived	Easy to	Separate topic by bulleted lists,
User Friendly	navigate	highlighted, and tab
Interface	Clear	High contrast between text and
		background
	Quickly	Provide search engines to help student
		find what they need
Perceived	Challenge	Enhance the activity that have a variable
Hedonic		problem level and numerous level goals
Component	Fantasy	Enhance emotionally appealing fantasies
		and metaphors with physical or other
		systems that student already understands
	Curiosity	Provide optimal level of informational
		complexness
Perceived	Novelty	Design site as professional.
Visual	and modern	
Attractiveness	Inventive	Decorate the page with meaningful
		image
	Impressive	Design site as a great in size or degree,
		or is done with a great deal of skill
	Appealing	Able to attract interest or draw
		favourable attention
	Aesthetic	Concerning or characterized by an
		appreciation of beauty or good taste

#### **APPENDIX**

	TABLE V Survey Instrument
Perceived Us	sefulness of Homepage Content Structure (PUHCS)
PUHCS1	Using WBL system makes it easier to do my learning.
PUHCS2	Using WBL system improves the quality of the study I
	do.
PUHCS3	Using WBL system enables me to accomplish tasks
	more quickly.
PUHCS4	Using WBL system supports critical aspects of my
	learning.
PUHCS5	Using WBL system enhances my effectiveness on the
	learning.
PUHCS6	There are many useful tools for learning on the WBL
	system that I expect it to have.
Perceived Us	ser Friendly Interface (PUFI)
PUFI1	I find it easy to get the WBL system to do what I want
	to do.
PUFI2	I can easily find the information I want when surfing
	on web.
PUFI3	The process of transaction on web is convenience.
PUFI4	Interacting with the WBL system quickly respond.
PUFI5	I can more easily learning online with better quality
	than on the traditional learning.
Danasias d III	Alaria Commonant (DUC)
PHC1	edonic Component (PHC)
	I have fun during learning by WBL system.  The activity that has a variable difficulty level is good
PHC2	for me with motivation.
PHC3	The activity that has a multiple level goals is good for
11103	me with motivation.
PHC4	The activity that has a curiosity encouraged me to
	become more interested in learning.
Damasian d Vi	and Attractions are (DVA)
rerceived VI	sual Attractiveness (PVA)

The inventive homepage can make more attractive.

The impressive homepage can make more attractive.

The modern and novelty homepage can make more

The appealing homepage can make more attractive.

The aesthetic homepage can make more attractive.

TABLE VII CORRELATION MATRIX					
	PUHCS	PUFI	PHC	PVA	IUWBL
PUHCS	1.000				
PUFI	0.445	1.000			
PHC	0.316	0.379	1.000		
PVA	0.333	0.353	0.504	1.000	
IUWBL	0.712	0.733	0.752	0.745	1.000
(Intention to					
use WBL					
system)					

Correlation is significant at the 0.01 level (2-tailed).

attractive.

PVA1

PVA 2

PVA 3

PVA 4

PVA 5

TABLE VI FREQUENCY TABLE

Context	Tools	Frequency	Percent
Influencing student's	Useful Contents	183	72.6
decision to continue	Online	146	57.9
using the WBL	Assignments		
system	Online	138	54.8
	Discussions		
	Online Teaching	129	51.2
	Online Tutorials	128	50.8
Making the site easy	Picture	187	74.2
to use	Wording	162	64.3
	Instructions	144	57.1
	Style	103	40.9
	Hyperlinks	90	35.7
	Icons	81	32.1
	Fonts/Text	78	31.0
	Site Map	16	6.3
Student has fun	New Knowledge & Experience	192	76.2
during learning	Achievable the	154	61.1
	Goal Audio and Visual Effects	152	60.3
	Emotionally	133	52.8
	Appealing		
	Humour	128	50.8
	Uncertain	93	36.9
	Outcome		
	Randomness	81	32.1
	Optimal Level	60	23.8
	Metaphors with	34	13.5
	Physical/System		

Bold face is identical the high level support student's intention

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