# The Impact of the Information Technologies on the Accounting Department of the Romanian Companies

Valentin Florentin Dumitru

Abstract—The need to use high volumes of data and the high competition are only two reasons which make necessary the use of information technologies. The objective of our research is to establish the impact of information technologies on the accounting department of the Romanian companies. In order to achieve it, starting from the literature review we made an empirical research based on a questionnaire. We investigated the types of technologies used, the reasons which led to the implementation of certain technologies, the benefits brought by the use of the information technologies, the difficulties brought by the implementation and the future effects of the applications. The conclusions show that there is an evolution in the degree of implementation of the information technologies in the Romanian companies, compared with the results of other studies conducted a few years before.

**Keywords**—Information technologies, impact, company, Romania, empirical study.

### I. INTRODUCTION

THE present economic environment is characterized by the need to work with big volumes of data, competition, complexity, frequent changes etc. In this context, the information technologies (IT) become a need for the survival of the companies, instead of a competitive advantage. The pressures put on the information technologies led to their development, making them capable to answer the present difficulties of the companies.

The enterprise systems promise a set of correlated information, which help the management to reach its strategic objectives. With their help, the companies face easier the new realities. Yet, in Romania, these systems are used in less than half of the companies. In the same time, there are still operations made with other applications (for instance, Excel).

Previous studies show a varied range of benefits generated by the information technologies, but also a great number of difficulties generated by their adoption. In the same time, managers have different reasons to choose the information technologies. After the implementation, previous studies report varied potentialities of the information technologies. In this research we followed the manner in which the different types of information technologies influence the activity of the persons employed in the accounting departments of the

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This paper was co-financed from the European Social Fund, through the Sectorial Operational Programme Human Resources Development 2007-2013, project number POSDRU/159/1.5/S/142115, project title "Performance and Excellence in Postdoctoral Research in Romanian Economics Science Domain."

companies in Romania. We started from the hypothesis that the IT has a positive impact, bigger and bigger, on these departments. Yet, in our study we pursued all the aspects which have to be taken into account by a person who decides to implement technologies: the reason for choosing, the expected benefits, and the difficulties encountered, the future effects which can be exploited.

This paper is structured as it follows: after presenting the literature review regarding the impact of information technologies, we detailed the research methodology. The description of the results of a research based on a questionnaire follows. In the final part of the paper we presented the discussion and conclusions.

## II. LITERATURE REVIEW

In accounting, information and knowledge occupy a central place. The accounting department of the company implies making operations which involve a high volume of information, such as collecting, organizing, processing, assessing and presenting data. This is why we consider that the implementation of the information technologies in these departments can generate important benefits. Yet, the advantages are not necessarily quantifiable (such as, for instance, an improvement of the company's productivity), they can also be intangible (for instance, transforming the work of the accountants, which can lead in the end to an increase in productivity). Potential effects of the use of IT are the dematerialization of the documents and procedures, the interorganizational information systems, the definition of the roles in organizations and the improvement of the managerial processes [1]-[3].

An important factor for the success of the implementation of the information technologies is their strategic alignment with the company in which they are used, phenomenon searched by several authors [4], [5]. Many studies [6]-[8] etc. were directed towards the relationship between the appropriate implementation of the IT and the business development.

Previous studies focused on the analysis of the impact of information technologies on the financial accounting [9], [4], management accounting [10], [5], [6], [11], [12], financial audit [13]-[15] etc.

The most advanced information technologies used nowadays in the accounting department are the ERP systems. They represent complete and complex solutions which integrated the entire activity of a company.

In the questionnaire we used the classification suggested by [16] in order to describe the benefits.

To justify the IT investments, the managers have to mention

the expected benefits. The benefits identified by other authors can be summarized as presented in Table I.

TABLE I [24]
CATEGORIES OF BENEFITS IDENTIFIED IN PREVIOUS STUDIES

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Study	Categories of benefits
[17]	Economic, technical, organizational, and social benefits
[18]	Overall benefit, organizational profitability, market competition, cost reduction
[19]-	Analyse the benefits through the Balanced Scorecard perspective:
[22]	internal processes dimension, customer dimension, learning and growth dimension, financial dimension
[23]	Tangible and intangible benefits
[16]	Operational, managerial, strategic, IT infrastructure, organizational

TABLE II [32] IES OF DIFFICULTIES IDENTIFIED IN PREVIOUS STUDIES

	CATEGORIES OF DIFFICULTIES IDENTIFIED IN PREVIOUS STUDIES
Study	Categories of difficulties
[25]	Categories of problems identified by enterprise system's adopters: employees, enterprise, system, IT infrastructure, system misfit, system replacement, training, implementation process, system vendor
[26]	Categories of problems identified by experts: economic, technical, organizational, social
[27]	Managerial problems during and after ERP implementation: project cost overrun, project delays, conflicts with business strategy, employees resistance to change, conflicts with consultants, internal conflicts, conflicts with vendors  Technical problems: integration with existing systems, customization, integration with other applications, European currency, security, other Technical, operational and legal aspects
[29]	Companies: Budget over-run, time over-run, lack of benefit, meets or does not meet business plan criteria
[30]	Critical impediments are from functional coordination problems related to inadequate support from functional units and coordination among functional units, the project management related to business process change and change management related to resistance of users

process change, and change management related to resistance of users
Problems encountered with migration of ERP systems from the point
of view of the adopters: time needed for implementing the new
version, technical problems with the new version, bad estimates by
migration partner(s), costs involved, strain on the organization, quality
of the migration support tools

TABLE III Variables Used

		THE IDEES COLD
Question	Variable	Description
12	SER 01	Turnover
I5	SER 02	Existence of a computers network
II.1	SER 03	The computerization of the accounting department
II.2	SER 04	Type of software used in the accounting department
II.4	SER 05	Percentage of works made with Excel
II.6A	SER 06	Operational benefits
II.6B	SER 07	Strategic benefits
II.6C	SER 08	Managerial benefits
II.6D	SER 09	IT infrastructure benefits
II.6E	SER 10	Organizational benefits
II.8A	SER 11	Dematerialization of the documents and procedures
II.8B	SER 12	Computerization of the inter-organizational relationships
II.8C	SER 13	Redefinition of roles within organizations
II.8D	SER 14	Improvement of the managerial processes
II.9	SER 15	Percentage in which the software corresponded to the expectations of the respondent

The biggest part of the literature studying the difficulties encountered in the process of the implementation of the information technologies in the accounting department relates with the ERP systems. These are the most complex applications used within the accounting department. In Table II we present next a synthesis of the problems mentioned by previous studies.

In the questionnaire we used the classification suggested by [26] to analyze the difficulties.

### III. RESEARCH METHODOLOGY

Our research is founded on the results obtained at a questionnaire which pursued to test the opinion of the accountants regarding the impact of information technologies. The questionnaire included fourteen questions. They were split into two parts. The first part included five questions about the company: the number of employees, the turnover registered in 2013, the amount of the total assets in 2013, the domain in which the company activated, the existence of a computers network in the company. The second part included nine questions about the IT systems used in the accounting department, such as the most important criteria for choosing the IT systems, the positive effects generated by the use of the IT systems, the difficulties which appeared in the implementation of the IT systems, the future effect of the use of information technologies on the company. The questionnaire was pre-tested by two academics. A few changes were required, so that the questions would be more clearly formulated. The questionnaire was disclosed on Google Drive in September, 2014. We contacted a company which helped us gather answers. By November 15th 77 answers were received.

The variables were codified as presented in Table III.

The following research hypotheses were formulated (restructured on two classes of presumptions specific to the research):

- 1. The variable defined by the existence of a unique computers network in the company as an exogenous variable (I.5 as an explanatory variable):
- 1.1. The company's turnover can be modelled by a variable generated by the existence of a unique computers network within the company;
- 1.2. The future effect on the company generated by the use of the information technologies depends directly on the existence of a unique computers network within the company;
- 1.3. Most of the advantages obtained after the implementation of the financial-accounting software within the company depend on the existence of a unique computers network within the company;
- 2. The variable defined by the existence of a unique computers network at the company's level as an endogenous variable (I.5 as an explained variable):
- 2.1. The existence of a unique computers network within the company depends on the IT systems/software;
- 2.2. The existence of a unique computers network within the company depends on the percentage of activities performed in the Accounting Department with Excel or similar software.

All the hypothesis are satisfied according to the correlation

matrix and can generate models which will be tested and validated.

The data was analyzed using the statistics software Eviews.

TABLE IV Most Important Criteria

WOST IVII OKTAKT CRITERIA		
Criteria	Percentage	Rank
The complexity of the application and the fact that it covers the entire activity of the company	68%	1
Quality/cost report	68%	1
The reports generated by the software	57%	3
The availability of the seller to change the application according to the requests of the company	41%	4
The recommendations regarding the applications, especially the ones received from companies in the same activity domain	38%	5
The friendly interface	38%	6

TABLE V

BENEFITS OBTAINED					
Benefit Percentage Rank					
Operational benefits 98% 1					
Managerial benefits	88%	2			
IT infrastructure benefits	79%	3			
Organizational benefits 63%					
Strategic benefits	57%	5			

TABLE VI DIFFICULTIES ENCOUNTERED

Benefit	Percentage	Rank
Organizational	48%	1
Technical	43%	2
Economic	25%	3
Social	20%	4

# IV. RESEARCH RESULTS

# A. Preliminary Analysis

We obtained 77 answers to our questionnaire. In order to analyze the companies represented by the respondents in term of size we used three variables: the number of employees, the turnover, the total amount of assets. 35% of the companies had less than 25 employees, 53% had an average number of employees between 25 and 100 and 12% of the companies had more than 100 employees.

The amount of the turnover registered in 2013 was less than 100,000 EUR for 23% of the companies, between 100,001 and 1,000,000 EUR for 52% of the companies and more than 1,000,000 EUR for 25% of the companies. For the amount of the total assets we used the same intervals as for the turnover and the percentages were: 36%, 43% and 19%, respectively.

Thus, in terms of size, we can say that we have a good representation of our sample.

The most important criteria used to select the software are presented in Table IV. The percentage is computed as the number of respondents identifying a certain criteria and the total number of answers.

In a study performed by [24] on a sample of distribution companies implementing SAP in Asia resulted that the first criteria were the friendly interface or the name of the IT company (87.5%), while the complexity of the application and

the fact that it covers the entire activity of the company and the quality/cost report were mentioned by 12.5% of the respondents (rank 6). The differences between these two studies can be determined by the fact that in the present study we considered all the types of software (not only SAP), we referred to all the activity domains and to another country than the study mentioned above.

Most of the companies in our sample (54%) use Excel or similar software for less than 33% of the work performed in the accounting department. Excel is used for: the preparation of the cash flow statement (eight respondents), the preparation of the budgets (seven respondents), various reports (three respondents), various analyses etc. (one respondent).

As a consequence of the implementation and use of the information systems, the respondents identified the benefits presented in Table V.

Comparing these results with the ones reported by [24] we notice that the operational benefits are ranked first in both studies, while the IT infrastructure benefits are ranked third in this study and last in the previously cited paper (with only 1.75%). The respondents to the cited study were cautious in reporting benefits the biggest percentage being 61.4% and registering three percentages below 4%.

A few respondents enumerated other benefits (one respondent mentioned each benefit): permanent adaptation to the requirements of business application; achieving the default business; centralization of information; elimination of transcription errors that may occur by automating information; a greater traceability of income; improving the quality of customer service; connection between departments; a better structure and organization of data processing required statements for management decisions; professional performance; the reduction of working time; better control over the work.

The percentages and ranks of the difficulties encountered in the process of implementation of the information systems as reported by the respondents are presented in Table VI.

As future effects of the implementation and use of the information technologies the respondents reported: the improvement of the managerial processes (80% of the respondents), the computerization of the inter-organizational relationships (75%), the redefinition of the roles in the organizations (57%) and the dematerialization of the documents and procedures (45%). Other future effects mentioned by the respondents were: the reduction of the decision-making time, saving resources, generation of correct and coherent information, a better analysis of the costs, the possibility of integration of the accounting software.

The biggest part of the respondents (71%) considers that the information systems implemented in the accounting departments corresponded to their requests in a percentage higher than 50%.

# B. Regression Analysis

Fifteen variables were analyzed using a correlation matrix. The first variable starts from question I.2 whose answers were codified as -1, 0, 1 according to the turnover's level, and

afterwards fourteen other explanatory or endogenous variables were analyzed. The extended correlation matrix is presented in Table VII.

TABLE VII
EXTENDED CORRELATION MATRIX

SER01         SER01         SER02         SER03         SER04         SER05           SER01         1.000000         0.445733         0.109077         0.243936         -0.038579           SER03         0.109077         0.061432         1.000000         -0.018784         -0.088941           SER04         0.243936         0.227119         -0.018784         1.000000         -0.289362           SER05         -0.038579         -0.234327         -0.088941         -0.289362         1.000000           SER06         0.173259         0.195906         0.090377         0.119260         -0.284783           SER07         -0.095109         0.075092         0.123687         0.019663         -0.116923           SER09         0.053549         0.161111         0.245959         0.035861         -0.267439           SER10         0.053170         0.055604         0.094386         0.178962         -0.106219           SER12         0.053170         0.055504         0.094386         0.178962         -0.106219           SER13         -0.05114         0.088552         0.046383         0.015548         -0.224102           SER16         0.1293         0.013587         0.059910         0.163695         -0.22	EXTENDED CORRELATION MATRIX					
SER02         0.445733         1.000000         0.061432         0.227119         -0.234327           SER03         0.109077         0.061432         1.000000         -0.018784         -0.088941           SER04         0.243936         0.227119         -0.018784         1.000000         -0.289362           SER06         0.173259         0.195906         0.090377         0.119260         -0.284783           SER07         -0.095109         0.075092         0.123687         0.019663         -0.116923           SER08         0.168297         0.166667         0.145497         0.007172         0.111143           SER09         0.053549         0.161111         0.245959         0.035861         -0.267439           SER10         0.053170         0.055604         0.094386         0.178962         -0.106219           SER13         -0.055114         0.088552         0.046383         0.178962         -0.106219           SER14         0.012993         0.013587         0.059010         0.163695         -0.22923           SER01         0.184047         0.230719         -0.05910         0.163695         -0.22923           SER01         0.173259         -0.095109         0.166677         0.161111		SER01	SER02	SER03	SER04	SER05
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SER04         0.243936         0.227119         -0.018784         1.000000         -0.289362         1.000000           SER05         -0.038579         -0.234327         -0.088941         -0.289362         1.000000           SER06         0.173259         0.195906         0.090377         0.119260         -0.284783           SER07         -0.095109         0.075092         0.123687         0.019663         -0.116923           SER09         0.053549         0.161111         0.245959         0.035861         -0.267439           SER10         0.053824         0.043033         0.325582         0.073148         -0.128240           SER11         0.281341         0.344301         0.009258         0.270163         -0.126410           SER12         0.053170         0.055604         0.094386         0.178962         -0.106219           SER13         -0.055114         0.088552         0.046383         0.015548         -0.224102           SER14         0.012993         0.013587         0.059307         0.278222         -0.134969           SER15         0.184047         0.230719         -0.05910         0.163695         -0.222233           SER01         0.173229         -0.095109         0.168297 <td>SER02</td> <td>0.445733</td> <td>1.000000</td> <td>0.061432</td> <td>0.227119</td> <td>-0.234327</td>	SER02	0.445733	1.000000	0.061432	0.227119	-0.234327
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SER09         0.053549         0.161111         0.245959         0.035861         -0.267439           SER10         0.053824         0.043033         0.325582         0.073148         -0.128240           SER11         0.281341         0.344301         0.009258         0.270163         -0.126410           SER12         0.053170         0.055604         0.094386         0.178962         -0.106219           SER13         -0.055114         0.088552         0.046383         0.015548         -0.224102           SER14         0.012993         0.013587         0.059907         0.278222         -0.134969           SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.163695         -0.229233           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06	SER07	-0.095109	0.075092	0.123687	0.019663	-0.116923
SER10         0.053824         0.043033         0.325582         0.073148         -0.128240           SER11         0.281341         0.344301         0.009258         0.270163         -0.126410           SER12         0.053170         0.055604         0.094386         0.178962         -0.106219           SER13         -0.055114         0.088552         0.046383         0.015548         -0.224102           SER14         0.012993         0.013587         0.059307         0.278222         -0.134969           SER15         0.184047         0.230719         -0.059910         0.163695         -0.229233           SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019633         0.00114         -0.267439         -0.128240           SER05         -0.284783         -0.116923         0.011143         -0.267439         -0.128240	SER08	0.168297	0.166667	0.145497	0.007172	0.111143
SER11         0.281341         0.344301         0.009258         0.270163         -0.126410           SER12         0.053170         0.055604         0.094386         0.178962         -0.106219           SER13         -0.055114         0.088552         0.046383         0.015548         -0.224102           SER14         0.012993         0.013587         0.059307         0.278222         -0.134969           SER05         SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.01963         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333 </td <td>SER09</td> <td>0.053549</td> <td>0.161111</td> <td>0.245959</td> <td>0.035861</td> <td>-0.267439</td>	SER09	0.053549	0.161111	0.245959	0.035861	-0.267439
SER12         0.053170         0.055604         0.094386         0.178962         -0.106219           SER13         -0.055114         0.088552         0.046383         0.015548         -0.224102           SER14         0.012993         0.013587         0.059307         0.278222         -0.134969           SER15         0.184047         0.230719         -0.059910         0.163695         -0.229233           SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053849         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.01963         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.038909         0.382255         0.277587           SER08         0.238909         0.286910         1.0409738         0.371770           SER09	SER10	0.053824	0.043033	0.325582	0.073148	-0.128240
SER13         -0.055114         0.088552         0.046383         0.015548         -0.224102           SER14         0.012993         0.013587         0.059307         0.278222         -0.134969           SER15         0.184047         0.230719         -0.059910         0.163695         -0.229233           SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.238910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         1.000000	SER11	0.281341	0.344301	0.009258	0.270163	-0.126410
SER14         0.012993         0.013587         0.059307         0.278222         -0.134969           SER15         0.184047         0.230719         -0.059910         0.163695         -0.229233           SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER10         0.277587         0.371770         0.408815         0.371161         1.000000	SER12	0.053170	0.055604	0.094386	0.178962	-0.106219
SER15         0.184047         0.230719         -0.059910         0.163695         -0.229233           SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         1.000000           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662	SER13	-0.055114	0.088552	0.046383	0.015548	-0.224102
SER06         SER07         SER08         SER09         SER10           SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662	SER14	0.012993	0.013587	0.059307	0.278222	-0.134969
SER01         0.173259         -0.095109         0.168297         0.053549         0.053824           SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.03662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041 <th< td=""><td>SER15</td><td>0.184047</td><td>0.230719</td><td>-0.059910</td><td>0.163695</td><td>-0.229233</td></th<>	SER15	0.184047	0.230719	-0.059910	0.163695	-0.229233
SER02         0.195906         0.075092         0.166667         0.161111         0.043033           SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.03662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         SER12         SER13         SER14         SER15 <td></td> <td>SER06</td> <td>SER07</td> <td>SER08</td> <td>SER09</td> <td>SER10</td>		SER06	SER07	SER08	SER09	SER10
SER03         0.090377         0.123687         0.145497         0.245959         0.325582           SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.2777587         0.371770         0.408815         0.371161         1.000000           SER11         0.277744         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER05         0.406146         0.181897         0.176471         0.294118         0.244909	SER01	0.173259	-0.095109	0.168297	0.053549	0.053824
SER04         0.119260         0.019663         0.007172         0.035861         0.073148           SER05         -0.284783         -0.116923         0.111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER01         0.281341         0.053170         -0.055114         0.012993         <	SER02	0.195906	0.075092	0.166667	0.161111	0.043033
SER05         -0.284783         -0.116923         0.1111143         -0.267439         -0.128240           SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         SER13         SER14         SER15           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02	SER03	0.090377	0.123687	0.145497	0.245959	0.325582
SER06         1.000000         0.132521         0.238909         0.382255         0.277587           SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0	SER04	0.119260	0.019663	0.007172	0.035861	0.073148
SER07         0.132521         1.000000         0.286910         0.419738         0.371770           SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER04         0.270163         0.178962         0.015548         0.278222         0	SER05	-0.284783	-0.116923	0.111143	-0.267439	-0.128240
SER08         0.238909         0.286910         1.000000         0.333333         0.408815           SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         <	SER06	1.000000	0.132521	0.238909	0.382255	0.277587
SER09         0.382255         0.419738         0.333333         1.000000         0.371161           SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER10         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695	SER07	0.132521	1.000000	0.286910	0.419738	0.371770
SER10         0.277587         0.371770         0.408815         0.371161         1.000000           SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER10         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233	SER08	0.238909	0.286910	1.000000	0.333333	0.408815
SER11         0.114011         0.039892         0.031814         0.021209         -0.063662           SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER11         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.099258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146	SER09	0.382255	0.419738	0.333333	1.000000	0.371161
SER12         0.230814         0.127774         0.139010         0.173762         0.083001           SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER11         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897 <td>SER10</td> <td>0.277587</td> <td>0.371770</td> <td>0.408815</td> <td>0.371161</td> <td>1.000000</td>	SER10	0.277587	0.371770	0.408815	0.371161	1.000000
SER13         0.102056         0.252033         0.233778         0.340041         0.314839           SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER11         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471 <td>SER11</td> <td>0.114011</td> <td>0.039892</td> <td>0.031814</td> <td>0.021209</td> <td>-0.063662</td>	SER11	0.114011	0.039892	0.031814	0.021209	-0.063662
SER14         -0.037331         0.128501         0.271746         0.073598         0.315741           SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER11         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909	SER12	0.230814	0.127774	0.139010	0.173762	0.083001
SER15         0.406146         0.181897         0.176471         0.294118         0.244909           SER11         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055504         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614	SER13	0.102056	0.252033	0.233778	0.340041	0.314839
SER11         SER12         SER13         SER14         SER15           SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488	SER14	-0.037331	0.128501	0.271746	0.073598	0.315741
SER01         0.281341         0.053170         -0.055114         0.012993         0.184047           SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.009258         0.094386         0.046383         0.059307         -0.055910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256	SER15	0.406146	0.181897	0.176471	0.294118	0.244909
SER02         0.344301         0.055604         0.088552         0.013587         0.230719           SER03         0.09258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.036743         0.335256         0.427373         1.000000         0.010658		SER11	SER12	SER13	SER14	SER15
SER03         0.09258         0.094386         0.046383         0.059307         -0.059910           SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.036743         0.335256         0.427373         1.000000         0.010657	SER01	0.281341	0.053170	-0.055114	0.012993	0.184047
SER04         0.270163         0.178962         0.015548         0.278222         0.163695           SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.036743         0.335256         0.427373         1.000000         0.010657	SER02	0.344301	0.055604	0.088552	0.013587	0.230719
SER05         -0.126410         -0.106219         -0.224102         -0.134969         -0.229233           SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.036743         0.335256         0.427373         1.000000         0.010657	SER03	0.009258	0.094386	0.046383	0.059307	-0.059910
SER06         0.114011         0.230814         0.102056         -0.037331         0.406146           SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.036743         0.335256         0.427373         1.000000         0.010657	SER04	0.270163	0.178962	0.015548	0.278222	0.163695
SER07         0.039892         0.127774         0.252033         0.128501         0.181897           SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.036743         0.335256         0.427373         1.000000         0.010657	SER05	-0.126410	-0.106219	-0.224102	-0.134969	-0.229233
SER08         0.031814         0.139010         0.233778         0.271746         0.176471           SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.039892         0.270319         1.000000         0.427373         0.106888           SER14         -0.036743         0.335256         0.427373         1.000000         0.010657	SER06	0.114011	0.230814	0.102056	-0.037331	0.406146
SER09         0.021209         0.173762         0.340041         0.073598         0.294118           SER10         -0.063662         0.083001         0.314839         0.315741         0.244909           SER11         1.000000         0.133412         -0.039892         -0.036743         0.136614           SER12         0.133412         1.000000         0.270319         0.335256         0.253488           SER13         -0.039892         0.270319         1.000000         0.427373         0.106888           SER14         -0.036743         0.335256         0.427373         1.000000         0.010657	SER07	0.039892	0.127774	0.252033	0.128501	0.181897
SER10       -0.063662       0.083001       0.314839       0.315741       0.244909         SER11       1.000000       0.133412       -0.039892       -0.036743       0.136614         SER12       0.133412       1.000000       0.270319       0.335256       0.253488         SER13       -0.039892       0.270319       1.000000       0.427373       0.106888         SER14       -0.036743       0.335256       0.427373       1.000000       0.010657	SER08	0.031814	0.139010	0.233778	0.271746	0.176471
SER11       1.000000       0.133412       -0.039892       -0.036743       0.136614         SER12       0.133412       1.000000       0.270319       0.335256       0.253488         SER13       -0.039892       0.270319       1.000000       0.427373       0.106888         SER14       -0.036743       0.335256       0.427373       1.000000       0.010657	SER09	0.021209	0.173762	0.340041	0.073598	0.294118
SER12       0.133412       1.000000       0.270319       0.335256       0.253488         SER13       -0.039892       0.270319       1.000000       0.427373       0.106888         SER14       -0.036743       0.335256       0.427373       1.000000       0.010657	SER10	-0.063662	0.083001	0.314839	0.315741	0.244909
SER13         -0.039892 <b>0.270319</b> 1.000000         0.427373         0.106888           SER14         -0.036743 <b>0.335256</b> 0.427373         1.000000         0.010657	SER11	1.000000	0.133412	-0.039892	-0.036743	0.136614
SER14 -0.036743 <b>0.335256</b> 0.427373 1.000000 0.010657	SER12	0.133412	1.000000	0.270319	0.335256	0.253488
	SER13	-0.039892	0.270319	1.000000	0.427373	0.106888
SER15 0.136614 <b>0.253488</b> 0.106888 0.010657 1.000000	SER14	-0.036743	0.335256	0.427373	1.000000	0.010657
	SER15	0.136614	0.253488	0.106888	0.010657	1.000000

The significant correlation coefficients are indicated in bold.

The first part of the correlation matrix shows that the turnover is positively correlated with the existence of a unique computers network in the company (I5 being exogenous variable in this first case), the type of software used in the

accounting department and the dematerialization of the documents and procedures. The existence of a unique computers network is in relation with the turnover, and with the use of the information technologies as a consequence of the dematerialization of the documents and procedures, as well as the expectations related with the optimum implementation of the accounting software (I5 being a endogenous variable in the second case).

The way in which the computerization of the accounting department was achieved (by developing software within the company, by purchasing software from one specialized company, by purchasing software from several specialized companies) is positively correlated with the IT infrastructure benefits and the organizational benefits perceived by the respondents.

The type of software used in the accounting department (ERP, independent software purchased from one company, independent software purchased from several companies) is positively correlated with the turnover, the existence of a computer network, the dematerialization of the documents and procedures and the improvement of the managerial processes. We notice that no company with a turnover smaller than 100,000 uses an ERP. Yet, we notice a negative correlation with the percentage of works performed in Excel or in similar software.

It is interesting that our correlation matrix shows only negative correlations between the use of the Excel or similar software in the accounting department and: existence of a computers network, type of software used in the accounting department, operational benefits, IT infrastructure benefits, redefinition of roles within organizations, percentage in which the software corresponded to the expectations of the respondent.

In the second part of the correlation matrix we included the benefits as endogenous variables. We notice that all the benefits are correlated, except for the operational and strategic benefits (which are not correlated as exogenous variables or as endogenous variables). The operational benefits and the IT infrastructure benefits are negatively correlated with the percentage of work made with Excel or similar software. which shows that the use of this type of software is seen by the respondents as a disadvantage. The computerization of the accounting department generates IT infrastructure benefits and organizational benefits (according to our respondents). The computerization of the inter-organizational relationships is seen as an operational benefit, while the redefinition of roles within organizations is correlated with all the types of benefits, except for the operational benefits. The ability of the information technologies used in the accounting department to improve the managerial processes is seen as managerial and organizational benefits. If the software fitted the expectations of the respondents it generated operational, IT infrastructure and organizational benefits.

TABLE VIII MODEL 1 TESTED

Dependent Variable: SER02						
Method: Least Square	Method: Least Squares					
Sample: 1 77						
Included observations	s: 77					
Variable	Coefficient	Std. Error	t-Statistic	Prob.		
C	0.491578	0.071650	6.860839	0.0000		
SER01	0.257182	0.072648	3.540103	0.0007		
SER04	0.016631	0.070446	0.236088	0.8140		
SER05	-0.116331	0.065120	0.065120 -1.786396			
SER11	0.199212	0.101518	1.962326	0.0536		
R-squared	0.287820	Mean dependent var		0.649351		
Adjusted R-squared	0.248254	S.D. dependent var		0.480302		
S.E. of regression	0.416438	Akaike info criterion		1.148572		
Sum squared resid	12.48627	Schwarz criterion		1.300767		
Log likelihood	-39.22001	F-statistic 7.27		7.274511		
Durbin-Watson stat	1.870798	Prob(F-statistic) 0.000056		0.000056		

TABLE IX MODEL 2 TESTE

MODEL 2 TESTED					
Dependent Variable: SER01					
Method: Least Square	es				
Sample: 1 77					
Included observations	s: 77				
Variable	Coefficient	Std.Error	t-Statistic	Prob.	
C	-0.460399	0.140804	-3.269788	0.0016	
SER02	0.643334	0.157935	4.073418	0.0001	
SER08	0.130942	0.139180	0.940808	0.3499	
SER10	0.080482	0.098702  0.815405		0.4175	
R-squared	0.212813	Mean dependent var		0.012987	
Adjusted R-squared	0.180463	S.D. dependent var		0.697618	
S.E. of regression	0.631542	Akaike info criterion		1.969245	
Sum squared resid	29.11570	Schwarz criterion 2.		2.091001	
Log likelihood	-71.81594	F-statistic 6.578421		6.578421	
Durbin-Watson stat	1.844007	Prob(F-statistic) 0.0005		0.000536	

In the last part of the correlation matrix we presented the variables related with the future effect of the software used in the financial-accounting department of the company and with the percentage in which the software corresponded to the expectations of the respondent. Thus, the dematerialization of the documents and procedures is positively correlated with the turnover, the existence of a computers network and the type of software used in the accounting department. computerization of the inter-organizational relationship is positively correlated with the operational benefits, the redefinition of roles within organizations, the improvement of the managerial processes and the percentage in which the software corresponded to the expectations of the respondent. The redefinition of roles within organizations is negatively correlated with the percentage of works made with Excel and positively correlated with all the benefits (except for the operational ones, which might mean that after a redefinition of roles a person needs time before improving the productivity), the computerization of the inter-organizational relationships and the improvement of managerial processes. The improvement of managerial processes is a function of the software used (the ERP being seen by our respondents as a

software which determines this type of benefit), the managerial benefits, the organizational benefits, the computerization of the inter-organizational relationships and the redefinition of the roles within organizations. Finally, the degree in which the respondents are satisfied with the software used is determined by the existence of a computers network, the operational, IT infrastructure and organizational benefits and computerization of the inter-organizational relationships. Yet, the expectations are negatively correlated with the use of Excel or similar software, which shows that the persons implementing IT in the financial-accounting department are waiting for a change.

Based on the correlation matrix we could test the following model:

$$SER02 = \alpha + \beta SER01 + \gamma SER04 + \delta SER05 + \lambda SER11 + \varepsilon(1)$$

where  $\alpha$ ,  $\beta$ ,  $\gamma$ ,  $\delta$ ,  $\lambda$  are the correlation coefficients and  $\epsilon$  is the intercept.

This regression analysis tests the relationship between the existence of a unique computers network in the company (SER02), and a series of other elements, such as the turnover (SER01), type of software used in the accounting department (SER04), percentage of works made with Excel (SER05) and dematerialization of the documents and procedures (SER11). The tests performed are presented in Table VIII.

The regression generated for the above data series is:

$$SER02 = 0.491578 + 0.257182SER01 + 0.016631SER04 - 0.116331SER05 + 0.199212SER11 + \varepsilon$$
 (2)

The model shows a negative correlation of the existence of a unique computers network with the dematerialization of the documents and procedures.

R<sup>2</sup> coefficient shows a determination of 28.78%, which is above the average level in our model. The F-statistics is above 7 and shows that the model is validated.

Another model that was tested was

$$SER01 = \alpha + \beta SER02 + \gamma SER04 + \lambda SER11 + \varepsilon$$
 (3)

where:  $\alpha$ ,  $\beta$ ,  $\gamma$ ,  $\delta$  are the correlation coefficients and  $\epsilon$  is the intercept.

This regression analysis tests the correlation between the turnover (SER01) and the existence of a unique computers network (SER02), the type of software used in the accounting department (SER04) and the dematerialization of the procedures and documents (SER11). The statistics for this model are presented in Table IX. The equation resulted using the data collected is:

$$SER01 = -0.460399 + 0.643334SER02 + 0.130942SER04 + 0.080482SER11 + \varepsilon$$
 (4)

R<sup>2</sup> of 21.28% identifies in the model a correlation below the average level. A future modelling is possible, but as the model is not even validated at an average level, it is not competitive.

Four other models (trying to explain the types of software

used in the accounting department, the use of Excel or similar software or the existence of a unique computers network within the company) were tested, but none of them was validated.

## V.CONCLUSIONS

Most of our respondents use in their activity complex ERP systems. The study shows that in general accountants are satisfied with the applications they use. They report on a biggest number of benefits than difficulties generated by the implementation and use of information technologies. In the same time, many respondents consider that the technologies can have future effects on their department. The efficiency of the systems used results also from the fact that Excel or similar software is used for less than 33% of the respondents' activities.

The correlation matrix proves that the use of information technologies impacts on the performance of the company. Also, it shows that our hypotheses were validated. Even though the model is not performant it represents a necessary start and in the same time an original construction, considering the diversity of variables and explanatory phenomenon or the typology of exogenous factors.

One of the limits of our research is represented by the small number of answers received. Yet, the number is representative for our country, where the respondents are cautious before participating in a research.

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# International Journal of Business, Human and Social Sciences

ISSN: 2517-9411 Vol:9, No:6, 2015

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